

## HiTel and RoamAD Ink OEM Deal for Wi-Fi Mesh in Europe

*HiTel Italia has integrated RoamAD's market leading wireless networking software platform into its multi-radio nodes manufactured for European muni Wi-Fi mesh networks.*

**Ozzano, Italy—November 21, 2005**—HiTel Italia S.p.A., a leading European based supplier of innovative telecommunications systems, and RoamAD, the leading supplier of carrier grade wireless software for citywide Wi-Fi networks, today announced an OEM partnership to address the rapidly growing demand for metro Wi-Fi mesh solutions in the European market.

HiTel is already selling RoamAD based metro Wi-Fi systems specifically for the European market. HiTel expects to be able to announce its first metro Wi-Fi deployment in Europe within the next 30 days.

“European demand for city-wide Wi-Fi is about to explode,” said Patrick Scarlata, Managing Director, HiTel. “We are working on projects to provide Wi-Fi services for public transportation systems, small communities, and inner city commercial and residential districts,” he added.

Commenting on the growing presence of metro Wi-Fi in Europe Mr Scarlata said, “As European carriers and ISPs are developing a better understanding of the capabilities of large-scale Wi-Fi networks, they are increasingly demanding mobile VoIP/VoWiFi as well as mobile data as core requirements on their networks. We are therefore pleased to be partnering with RoamAD, the leader in mobile Wi-Fi network technology.”

“Traditional telecommunications carriers, ISPs and governments in Europe are excited about the benefits of citywide Wi-Fi, and RoamAD is delighted to be working with HiTel in delivering our technology to the European market. With HiTel's strengths in quality engineering and with its strong customer relationships, we are excited about the potential for both our businesses,” said Craig Cameron, CEO, RoamAD.

### **About HiTel**

HiTel is one of the leading European manufacturers of telecommunications equipment for incumbent telcos, with a worldwide commercial footprint. In addition to its complete offering of corded and DECT phones well known for their innovative design, HiTel's

international brand awareness is certainly due to its revolutionary PSTN Videophone, designed and manufactured for Telecom Italia. In 2003, HiTel was the first company in Italy to demonstrate, with the Graffignano project, how Wi-Fi could be used to narrow the digital divide for towns and areas lacking broadband connections.

RoamAD was the natural choice for HiTel's plans, as RoamAD's unique mesh network software platform and design exactly met all of HiTel's expectations. That is, the ability to build carrier grade, radio-agnostic wireless broadband networks for municipalities and areas where fibre or ADSL connectivity is not economically viable.

### **About RoamAD**

RoamAD<sup>(TM)</sup> is the leading supplier of carrier grade wireless software for mobile VoIP/VoWiFi enabled citywide Wi-Fi mesh networks, highway Wi-Fi networks, campus hotzones and cellular backhaul. RoamAD's radio-agnostic, software-based platform can be installed on commodity hardware. The software platform is remotely upgradeable and is optimized to support mobile broadband data, video and mobile VoIP/VoWiFi.

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